

Jeremy F. Williams

Head of Real Estate Lending Fulfillment, Truist



Jeremy Williams is a senior financial services executive who leads large-scale, highly regulated mortgage and real estate lending operations where complexity, risk, and performance expectations converge.

He currently serves as Head of Real Estate Lending Fulfillment at Truist, where he is responsible for end-to-end fulfillment strategy and delivering operational excellence across residential real estate lending platforms for one of the nation's largest financial services firms.

Over two decades in financial services, Jeremy has progressively held senior leadership roles spanning retail and direct to consumer mortgage originations, execution and enablement, strategy, and real estate lending fulfillment operations. He is known for leading complex transformational change, building resilient operating models that perform through market cycles, strengthening partnerships between sales and operations, and driving measurable outcomes including loan quality, operational efficiency, cost discipline, and industry-leading client satisfaction.

Jeremy's leadership brand is rooted in turning ambiguity into clarity, strategic intent into disciplined execution, thoughtful risk management, and intentional leader development. He operates at the tension point between speed and control—helping organizations move faster with discipline, not faster at the expense of governance, risk management, or culture.

His approach emphasizes transparent decision-making, accountability at all levels, and building operating models that can adapt to change while sustaining long-term resilience.

A people-first leader, Jeremy believes sustainable performance is driven by highly engaged teams, strong control environments, investment in leadership development, continuous improvement, and preparing organizations for an increasingly automated and AI-enabled future of work.

In periods of disruption or uncertainty, he provides steadiness and direction, helping teams prioritize what matters most, make difficult decisions, and maintain momentum while positioning the organization for what's next.

Jeremy frequently speaks on topics including operational scalability, leadership mindset, and sustaining performance in complex environments. He holds a Bachelor of Science from North Carolina State University and has completed advanced business and banking studies through Harvard Extension School and Wake Forest University.