



# DOUG THOMPSON

Vice President, Sales



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Doug Thompson, as leader of his team of title professionals, has 39 years of Real Estate related Industry experience. In 1985 Doug started his career as a residential realtor with Century 21 in the Southern California area and enjoyed a successful four year career in real estate sales.

He then made a move to the escrow/closing sector with a successful term at Burrow Escrow and 1031 Exchange Services. Doug was 'Affiliate of the Year' for the West Orange County Association of Realtors representing Burrow Escrow. This experience provided Doug with lessons on just about every aspect of real estate, financing, creative transaction structuring and 1031 Exchanges.

In 1993 Doug was given the opportunity to work with California Counties Title, which was a great place to learn the title industry. Doug used this first opportunity to work in the title industry to learn the business from "searching" to "closing". At Cal Counties Title Doug was an innovator in creating pre-sale preliminary title and summary grading reports for his Fannie Mae short-sale clientele. During his tenure at Cal Counties Title Doug continuously worked on his personal dedication to high quality standards and outstanding customer relationships.

Doug began his 23 year stint with Lawyers Title in 1986 and quickly became a great asset including Assistant Vice President, Sales. At Lawyers Title Doug had a multi-faceted career working in residential, lending, commercial and default title services. Doug was ranked in the top 5% and 10% nationally in sales for all Fidelity Brands on multiple occasions.

Today Doug works at WFG National Title, the 6th largest underwriter in the nation, and celebrated its 14th anniversary in 2024. Doug is a Vice President of Sales and loves working for a technology based nimble company that is able to create custom title related solutions for their residential, lending, commercial, and default service clients.

Doug Thompson is a member of The Women's Council of Realtors, The Escrow Institute of California and a member of REOMAC since 2002.

Doug Served on the board of NADP formally REOMAC for 2021 and 2022 and was awarded the National Association of Default professional's member of the year for 2022.

Doug Thompson, Vice President, Sales

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