



Encore Finance

Beth O'Brien
Founder and CEO
Encore Finance Capital

Beth is the founder and CEO of Encore Finance Capital a specialty private lender for investors in residential real estate. She is a serial entrepreneur and pioneer in the private lending space.

She founded and ran one of the first national fix and flip lenders in 2011, Auctionfinance.com, and the largest single-family rental and bridge lender in the space in 2014, CoreVest American Finance, where she was also CEO. Over the past 12 years she has originated, structured, securitized and asset managed over \$20B in loans being the only fully integrated lender in the space. Prior to private lending, Beth held positions in RMBS Securitization and Trading at Citigroup and in Real Estate private equity at Goldman Sachs & Co. where she held a variety of board positions and was also Chief Administrative Officer for the Whitehall funds.

Beth has also been recognized with numerous industry awards for her impact and influence on the market. She holds a BA from the University of Pennsylvania and a JD from Georgetown University Law Center.