



Susan McRae
Senior Director, Financial Services Partner Ecosystem

Susan is currently the Senior Director for DocuSign's Financial Services Partner Ecosystem, creating a network of partners within the Financial Services sector who integrate with DocuSign to streamline customers' agreement workflows. Focused on industry solutions for Financial Services, including banking and lending, Susan's focus is to strengthen DocuSign's Agreement Cloud through building strong partnerships with industry solution providers who solve complex business problems. As customers prepare, sign, act, and manage the various agreements in their organizations, they want data to flow between the software applications they use daily. DocuSign's partner ecosystem brings those apps together.

Prior to this role, Susan was Senior Director of DocuSign's Financial Services Industry Partner Team.

Susan has spent 25+ years in Sales and Alliances roles working for Fortune 500 companies including Salesforce.com, Price Waterhouse Coopers, Kronos, and Sun Microsystems. She lives outside of Boston and is an outdoor enthusiast. She spends most of her free time in the mountains skiing or hiking or running by the ocean on Cape Cod.