

---

## Nate Longfellow

Executive Vice President  
Home Lending Product Strategy and Delivery  
Wells Fargo & Company



Nate Longfellow is an executive vice president with Wells Fargo Home Lending, the nation's leading combined home lender and servicer, funding one of every nine loans and servicing one of every seven loans in the country.

Longfellow oversees Home Lending Product Strategy and Delivery. Under Longfellow's leadership, the Product Strategy and Delivery team is responsible for delivering a value-driven approach to product strategy and purposeful change delivery across Home Lending. The Product Strategy and Delivery organization consists of more than 1,100 team members with responsibilities ranging from digital strategy and innovation to agile transformation and business process management. Longfellow is a member of the Home Lending Management Team, reporting directly to the head of Home Lending.

Before joining Wells Fargo in July 2019, Longfellow led business and technology strategy for the Originations, Servicing, Capital Markets, and Finance business units at Quicken Loans. His diverse career covers a wide spectrum of focus areas including mortgage Sales, Originations, Servicing, Default Management, Treasury and Secondary Markets. Nate's background includes leadership responsibilities within strategy, technology and operations for many industry leading firms including Quicken Loans, Ditech, GMAC-RFC, Ocwen, First American-CoreLogic, and Cognizant Technology Solutions.

Longfellow received a Bachelor in Applied Technology and Performance Management from the University of North Texas in Denton, TX.