



Jake Seid is Founder and Managing Director of Stone Bridge Ventures. His companies have raised over \$2B collectively. Prior to Stone Bridge Ventures, he was President of Auction.com (now known as Auction.com and Ten-X.com) where he built the largest online marketplace for B2B real estate transactions. Previously, he was at Lightspeed Venture Partners as a Managing Director and member of the Global Investment Committee. Jake started his career at Cisco Systems where he was part of the team that pioneered broadband Internet and grew that business from startup to a \$1B/year revenue run rate in 24 months. Jake holds two degrees from MIT and while there was awarded the Karl Taylor Compton Prize, the highest award given to an MIT student. He was selected by the World Economic Forum as one of its Young Global Leaders for 2009.